

# NIGHTKEY

## Partnerships Manager - Full Time

£30,000 - £45,000 (Base - OTE)

+ Share Options

### About Nightkey:

Nightkey is a members' community with apps on iOS and Android. Our 33,000+ members receive exclusive offers at London's best restaurants, bars and experiences, from brands including Hakkasan, Nobu and Ham Yard Hotel.

We're an innovative tech start-up and we're now looking for a talented Partnerships Manager to join the team.

### Your role:

- Identify and partner with the best restaurants, bars and experiences in London
- Communicate via emails, calls and visits, the value of Nightkey
- Build and maintain relationships with new and existing Nightkey partners

### Requirements:

- 1+ year of relevant experience e.g. sales, partnerships, or lead generation
- You're a people-person with a knack for building and maintaining relationships
- Excellent English verbal and written communication skills
- Excellent attention to detail
- You're a self starter, hard working and have a desire to work in a fast paced start-up environment

### Benefits:

- £30k - £45k (Base - OTE)
- Dining allowance
- Share Options
- Exclusive event invites
- Hybrid

To apply, send your CV to [careers@nightkey.co.uk](mailto:careers@nightkey.co.uk)